

Area Sales Summary January-June 2009 vs. January-June 2008

Rancho Santa Fe Sales Summary

Homes

2008 (87 sales)	Average Sale Price: \$3,456,042	Median Sale Price: \$2,700,000	Avg \$ per SqFt: \$611.51
2009 (59 sales)	Average Sale Price: \$2,906,475 (-15.9%)	Median Sale Price: \$2,425,000 (-10.2%)	Avg \$ per SqFt: \$486.56 (-20.4%)

2009-59 Sales included 12 REOs & 3 Subdivision sales. A total of 17 properties were taken back by Lender (not sales)

Del Mar Sales Summary

Homes

2008 (45 sales)	Average Sale Price: \$1,962,322	Median Sale Price: \$1,675,000	Avg \$ per SqFt: \$740.05
2009 (49 sales)	Average Sale Price: \$2,052,866 (4.6%)	Median Sale Price: \$1,450,000 (-13.43%)	Avg \$ per SqFt: \$781.84 (5.65%)

Condos

2008 (25 sales)	Average Sale Price: \$1,249,140	Median Sale Price: \$1,037,500	Avg \$ per SqFt: \$749.52
2009 (24 sales)	Average Sale Price: \$642,833 (-48.5%)	Median Sale Price: \$490,000 (-52.8%)	Avg \$ per SqFt: \$458.65 (-38.8%)

2009-73 Sales included 12 REOs & No Subdivision sales. A total of 5 properties were taken back by Lender (not sales)

Solana Beach Sales Summary

Homes

2008 (37 sales)	Average Sale Price: \$1,701,919	Median Sale Price: \$1,302,500	Avg \$ per SqFt: \$681.86
2009 (25 sales)	Average Sale Price: \$1,417,966 (-16.7%)	Median Sale Price: \$1,367,500 (5%)	Avg \$ per SqFt: \$588.61 (-13.7%)

Condos

2008 (41 sales)	Average Sale Price: \$697,890	Median Sale Price: \$625,000	Avg \$ per SqFt: \$502.80
2009 (43 sales)	Average Sale Price: \$658,244 (-5.7%)	Median Sale Price: \$585,000 (-6.4%)	Avg \$ per SqFt: \$461.99 (-8.1%)

2009-68 Sales included 4 REOs & No Subdivision sales. A total of 9 properties were taken back by Lender (not sales)

92130 Sales Summary

Homes

2008 (245 sales)	Average Sale Price: \$1,091,057	Median Sale Price: \$925,000	Avg \$ per SqFt: \$362.39
2009 (181 sales)	Average Sale Price: \$1,034,190 (-5.2%)	Median Sale Price: \$862,000 (-6.8%)	Avg \$ per SqFt: \$343.22 (-5.3%)

Condos

2008 (143 sales)	Average Sale Price: \$468,339	Median Sale Price: \$457,000	Avg \$ per SqFt: \$365.37
2009 (105 sales)	Average Sale Price: \$403,654 (-13.8%)	Median Sale Price: \$400,000 (-12.5%)	Avg \$ per SqFt: \$326.33 (-10.7%)

2009-286 Sales included 36 REOs & 21 Subdivision sales. A total of 26 properties were taken back by Lender (not sales)

Santaluz Sales Summary (stats show only home sales within the gates of Santaluz)

Homes

2008 (18 sales)	Average Sale Price: \$1,753,994	Median Sale Price: \$1,263,750	Avg \$ per SqFt: \$388.65
2009 (21 sales)	Average Sale Price: \$1,766,769 (.7%)	Median Sale Price: \$1,625,000 (28.6%)	Avg \$ per SqFt: \$337.81 (-13.1%)

2009-21 Sales included 3 REOs & No Subdivision sales. A total of 6 properties were taken back by Lender (not a sale)